



**The Manufacturing
Technologies Association**

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Dr Hans-Martin Schneeberger
CECIMO President
66, avenue Louise,
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25th January 2021

Dear Dr Schneeberger,

You may remember that back in 2016, before the EU referendum in the UK, the MTA consulted members on their preferred outcome.

It was the biggest response we have had to any survey with the results being clear - 89% of MTA members, when thinking about their companies, believed that it was in the UK's interest to Remain in the EU and that the MTA membership should strongly favour the UK remaining within the European Union is perhaps not surprising.

The sector is remarkably internationalised with over 80% of the output of the UK manufacturing technology sector exported, with countries of the EU by far the largest single market (around 45%).

In addition, many MTA companies are multinationals, including companies from outside the EU, in particular the USA and Japan, who have established a European HQ in the UK. This provides a multiplier effect bringing with its important economic activity, and consequent employment in a diverse range of business functions like Design, Development, Research, Applications Engineering, Service, Marketing, Management and Finance – not just a UK sales team.

The MTA, and more importantly our Members, continue to want to trade with partners in the EU and continue the mutually valuable long-standing relationships that have been forged over generations.

Whilst the agreement set out by the EU and UK Government means of course, that we will need to adjust to a new way of working and that this is likely to take time to settle down and become normalised, we remain (perhaps contrary to some perceptions) totally committed to continuing business with our closest neighbours in Europe.

We have always felt privileged to be a part of the CECIMO family and wanted to assure all our friends that we are just as committed to contributing to our industries' success as ever.

We would be most grateful if you could convey this warm sentiment to your respective members and assure them that the UK remains very much open for business.

Yours sincerely

A handwritten signature in black ink, appearing to read 'James Selka', written in a cursive style.

James Selka