





# Introduction to Manufacturing Technologies

Manufacturing technology is vital for the creation of all modern products, either directly or at some point in the manufacturing process. Machine tools and the directly associated cutting tools and work-holding equipment are used across engineering (including aerospace, automotive, defence, railways, medical equipment, construction equipment, agricultural machinery, oil & gas and consumer durables) and indirectly by almost every part of the manufacturing sector.

Other aspects of manufacturing technology such as metrology (measuring) equipment and computer aided design and manufacturing systems (CAD/CAM) combine with the machines, tooling and work-holding equipment to make up complete systems that are part of our daily lives, making the sector fundamental the nation's economy, despite its relatively small size.

Manufacturing technology underpins much of the Engineering industry; a study for MTA by Oxford Economics showed that allowing for direct, indirect and induced effects, the Engineering industry supports just over 3 million jobs (about 9% of total employment) and £188 billion (about 10%) of UK GDP (in 2016 although the proportions will be similar).

### **DEFINITION OF MACHINE TOOLS**

A metalworking machine tool is a power driven machine, not portable by hand when in operation, which works metal by cutting, forming, physico-chemical (or non-contact) machining (e.g. lasers or electrical erosion machines), or a combination of these techniques. Modern machine tools are controlled by sophisticated computers and these are referred to as CNC (computer numerically controlled) machine tools.



#### THE UK MANUFACTURING TECHNOLOGY SECTOR

We estimate that turnover for the manufacturing technology sector in the UK in 2021 was about £2.1 billion, of which about 90% was exported.

Data on the output of machine tools, cutting tools and tool/work-holding equipment gives a total of around £875 million, of which over 80% was exported. Our calculations for the metrology sector are complicated because it is less well defined than the other parts of the sector which makes it difficult to identify the elements that are relevant; output in 2021 was worth in the region of £1 billion with a very high direct export ratio. Estimates for other aspects of the manufacturing technology industry such as software is even more problematic, but we estimate output here to be worth around £225 million.

### THE UK MANUFACTURING TECHNOLOGY MARKET

As MTA represents both manufacturers and importers, the size of the UK market is also relevant. Estimates of the UK market can be made using the formula "production minus exports plus imports".

As the data tables for machine tools, cutting tools and tool/work-holding equipment show, there was a trade deficit of £123 million for the UK, but a surplus of £544 million for metrology products (although the situation here is also confused by indirect exports and imports of equipment which is fitted to machinery when it is traded). After making an allowance for other aspects of the sector, we estimate that the UK market for manufacturing technology equipment was about £17 billion in 2021

#### LOCATION & FMPLOYMENT

Machine tool manufacturers are located across the UK, with concentrations in the Midlands and West Yorkshire. Companies in the cutting tool sector are mainly based in the West Midlands and around Sheffield, but again, there is wide geographical spread. There are no significant concentrations of companies in other areas of the sector.

We estimate that the manufacturing technology sector in the UK employs about 10,000 people across both the manufacturing and distribution parts of the sector.





### **BUSINESS CYCLE**

The customers of the manufacturing technology suppliers are concentrated, although not exclusively, in the automotive, aerospace and other transport equipment, metal goods and machinery sectors. This means that those who supply capital goods (i.e. machine tools and some aspects of the metrology industry) suffer more than most from cycles of demand in the economy.

Being dependent on investment (see table 16) means that confidence, finance and capacity utilisation are the principal drivers of demand for machinery, with indicators of investment intentions also important to the outlook. There is often a time lag between the cycles for demand and investment and between orders and shipments within the industry. This makes large parts of the manufacturing technology sector highly cyclical and, therefore, significant percentage changes in business from year to year are common, even under "normal" business conditions.

Demand for cutting tools and some other "consumable" items within the sector are more closely related to the output levels of the user industries, although investment also influences overall demand for these products.

#### MACHINE TOOL EXPORTS/IMPORTS

With the easing of the Covid pandemic, UK machine tool exports recovered strongly to reach £538 million - this is the highest value since 1998 and an increase of +37% on the admittedly depressed level of 2020 (it is +2% higher than 2019). The USA continues to be the largest export market although the European Union taken together is much larger and accounted for 46% of UK machine tool exports in 2021.

Similarly, imports of machine tools into the UK recovered from their low level in 2020 to reach £518 million, although growth was only +24% and this total was still some way short of the 2019 level. There was little change in the value of imports from the European Union so all of the recovery came from outside that area; while Germany remained the top source of UK machine tool imports, there was strong growth from China, USA, Switzerland, Taiwan and South Korea which were the next five countries in the list.

There is, however, a small note of caution because the methodology for collecting data on imports from the EU changed at the start of 2021 and, coupled with Brexit transition arrangements, this may have led to an under recording of this trade. On the basis of the data we have at the moment, the UK had a small trade surplus in machine tools with the EU and the USA but a deficit against Switzerland and all of the major Asian exporters.





#### WORLD STANDING

Early estimates compiled by Gardner Intelligence, a division of Gardner Business Media, suggest that the UK was the 16th largest machine tool producer by value, sitting between Russia (although this figure looks over-stated) and Canada.

The UK was ranked 13th for machine tool exports and 17th for imports; calculations of the market size from these three data series puts the UK as the 18th largest machine tool market in the world. Globally, the top 5 machine tools markets are China, USA, Germany, Italy and Japan. All of these are based on data in US\$ and are, therefore, affected by changes in exchange rates as well as different experiences during the pandemic.

Data on the UK's position in the world is not available for any of the other sectors of manufacturing technology.



#### OTHER MANUFACTURING TECHNOLOGY SECTORS

For the other elements of the manufacturing technology sector which we cover in Basic Facts, a similar analysis is available for cutting tools, tool/work-holding equipment and metrology equipment where we have data on the sector.

For cutting tools (tables 5, 7 & 8), there was only a marginal increase in production in 2021 and although the fall during 2020 had been less than in the other categories, we are still not back to the 2019 level of output. There is a similar trend for both exports and imports (and, therefore, consumption) of growth in 2021 but not yet back to the pre-pandemic level. Exports to the EU (52% of the total) actually fell again in 2020 with an increase for the rest of the world but it is not clear if this is driven by issues related to Brexit. For imports, there were modest increases for both the EU (65% of the total but which is boosted by warehousing operations) and the rest of the world,

For tool/work-holding equipment (tables 6, 10 & 11) there was a significant fall in production in 2021 (-18%) but with an increase in exports (+30%), the ratio increased to 43%. Imports also grew (+25%) but it was not enough to counter the fall in home deliveries from UK producers so consumption in this category declined by -15% compared to 2020. In 2021, the EU accounted for 53% of exports with the USA and China also important markets; for imports, 51% by value arrived from the EU with the USA, Japan and China featuring among the top five sources.

The other element of the manufacturing technology sector that we track is metrology equipment (see tables 12 to 14); here, the problem is that this is a wide ranging industry with relatively little detail in the statistical classifications - for example, the value of exports is more than twice that for machine tools but is spread across only 7 headings while machine tools have nearly 90. For this analysis we use headings which contain equipment of relevance to our sector, although they also cover a range of other items which distorts the trends, illustrated by the fact that the value of exports exceeds that for production.

Production of metrology equipment grew by +12% in 2021 but this was not quite enough to get back to the 2019 level. However, exports grew more strongly (+24%) and more than made up for the fall in 2020, reaching a new high. Imports grew more modestly (+4% compared to 2020) and did not get back to their pre-pandemic level - as a result, we saw a fall in consumption. The EU is relatively less important as a market, accounting for only 35% of metrology exports with the USA, Hong Kong and mainland China important markets. The import pattern is more like that of the other product groups with the EU accounting for 44% of UK arrivals (the same as for machine tools in 2021); again, the USA, Japan and China are the other main sources of goods coming into the UK.





### TRENDS FOR MANUFACTURING TECHNOLOGY IN THE UK 2012-2021

The following tables give an overview of the key statistics relating to the manufacturing technology sector. They cover machine tools, cutting tools, work/tool holding equipment and metrology equipment.

Other aspects of manufacturing technology such as CAD/CAM systems are not well defined in official statistics, making it impossible to compile meaningful data.

For machine tools (see table 1), evidence from our own surveys (which cannot be used to replace the National Statistics because they measure different factors) suggests that there are a range of reasons why the export ratio is 100% or more in 2019 and 2021:

- Output data may be under recorded (this is impossible to estimate); the fall in output in 2019 is at
  odds with the strong growth in exports that year and a similar effect is seen for 2021;
- Machines manufactured abroad, imported into the UK for additional work and then being re-exported but which don't appear in the production data;
- Exports of second-hand goods (which cannot be identified from new machines) don't, of course, appear in the production figures;
- A significant proportion of exports are identified as "low value items" and at least some
  of these may be second-hand equipment:

In the tables for exports and imports, care is needed in identifying trade with countries which are members of the European Union. The methodology for collecting data on trade with the EU changed in 2021 and coupled with derogations on declaring imports associated with the Brexit process, this may have led to an under-recording of imports in particular.

Data on production is collected by the Office for National Statistics (ONS) under the PRODCOM system. Data on exports and imports is collected by HM Revenue & Customs (HMRC). Both of these methods are product based, but calculations of the size of those parts of the sector where these different classifications do not coincide is hard to achieve with any degree of accuracy.



### TABLE 1 – TRENDS FOR MACHINE TOOLS IN THE UK 2012 – 2021

(Values in £ million at current prices)

YEAR	SALES OF UK GOODS	EXPORTS	AS A % OF PRODUCTION	IMPORTS	AS A % OF CONSUMPTION	IMPLIED CONSUMPTION	CRUDE TRADE BALANCE
2012	570	518	91%	611	92%	664	-94
2013	575	505	88%	548	89%	618	-43
2014	550	498	91%	602	92%	653	-104
2015	476	432	91%	514	92%	558	-82
2016	461	436	94%	537	95%	563	-101
2017	497	451	91%	537	92%	582	-86
2018	564	498	88%	591	90%	657	-93
2019	467	526	113% *	591	111% *	532	-65
2020	447	393	88%	418	89%	471	-24
2021	488	538	110% *	518	110% *	469	+19

Sources: Office for National Statistics, HM Revenue & Customs and MTA calculations
Estimates (e) are shown in italics (and see introduction text) \* see introduction text

Sales of UK Goods are for principal products of the metalworking machine tool industry manufactured in the UK. This excludes parts and accessories and is grossed-up to account for small firms not sampled by the survey.



# TABLE 2 - LEADING EXPORT MARKETS FOR MACHINE TOOLS 2019-2021

(by country of destination, values in £ million at current prices)

2019					
СО	UNTRIES	VALUE			
All	Countries	525.7			
Eur	opean Union	267.5			
1	Belgium	92.5			
2	USA	61.0			
3	China	57.6			
4	Germany	40.6			
5	Irish Republic	33.9			
6	France	25.3			
7	Spain	15.4			
8	Mexico	14.2			
9	Thailand	13.4			
10	Canada	13.1			

202	2020						
со	UNTRIES	VALUE					
All	Countries	393.2					
Eur	opean Union	173.5					
1	USA	92.8					
2	Belgium	47.6					
3	Irish Republic	36.8					
4	China	27.0					
5	Germany	21.9					
6	France	13.4					
7	Brazil	11.0					
8	India	9.9					
9	Netherlands	7.1					
10	Italy	6.5					

202	2021						
СО	UNTRIES	VALUE					
All	Countries	537.6					
Eur	opean Union	249.9					
1	USA	104.3					
2	Belgium	71.1					
3	Germany	38.7					
4	Brazil	35.1					
5	France	24.8					
6	China	32.8					
7	Irish Republic	23.5					
8	India	18.6					
9	Mexico	15.9					
10	Italy	15.6					

**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Figures include export of new and used machines



## TABLE 3 – LEADING IMPORT SOURCES FOR MACHINE TOOLS 2019-2021

(by country of origin, values in £ million at current prices)

2019					
СО	UNTRIES	VALUE			
All	Countries	591.1			
Eur	opean Union	324.3			
1	Germany	163.7			
2	Japan	54.4			
3	China	47.9			
4	USA	41.6			
5	Taiwan	39.7			
6	Belgium	34.0			
7	France	31.7			
8	South Korea	31.4			
9	Netherlands	29.9			
10	Italy	27.3			

202	2020						
co	UNTRIES	VALUE					
All	Countries	417.6					
Eur	ropean Union	226.2					
1	Germany	94.5					
2	Japan	42.9					
3	China	35.4					
4	USA	32.2					
5	Italy	29.9					
6	Belgium	29.4					
7	France	27.4					
8	Taiwan	23.1					
9	South Korea	20.7					
10	Netherlands	16.3					

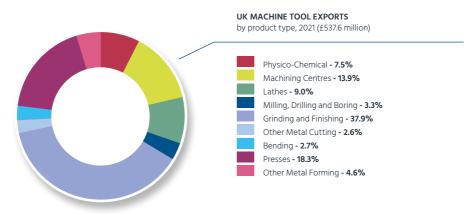
2021						
СО	UNTRIES	VALUE				
All	Countries	518.3				
Eur	opean Union	226.3				
1	Germany	114.1				
2	China	66.2				
3	USA	53.9				
4	Switzerland	41.0				
5	Taiwan	36.3				
6	South Korea	30.3				
7	Japan	27.4				
8	Belgium	25.8				
9	Italy	22.6				
10	France	20.0				

Source: HM Revenue & Customs via www.uktradeinfo.co.uk

Figures include export of new and used machines
Ilmport figures from countries of the European Union based on data on country of consignment up to 2020



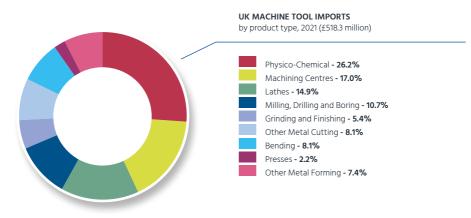
### TABLE 4A – UK EXPORTS OF MACHINE TOOLS BY PRODUCT TYPE IN 2021



**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Calculated by MTA



## TABLE 4B - UK IMPORTS OF MACHINE TOOLS BY PRODUCT TYPE IN 2021



**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Calculated by MTA



### TABLE 5 - TRENDS FOR CUTTING TOOLS IN THE UK 2012-2021

(Values in £ million at current prices)

YEAR	SALES OF UK GOODS	EXPORTS	AS A % OF PRODUCTION	IMPORTS	AS A % OF CONSUMPTION	IMPLIED CONSUMPTION	CRUDE TRADE BALANCE
2012	196	201	103%	272	102%	266	-71
2013	232	178	77%	264	83%	317	-86
2014	216	172	80%	281	87%	324	-108
2015	161	139	86%	232	91%	254	-92
2016	162	131	81%	228	88%	259	-97
2017	200	151	76%	255	84%	304	-104
2018	218	157	72%	287	83%	347	-130
2019	230	144	63%	287	77%	374	-143
2020	209	130	62%	225	74%	305	-95
2021	212	137	64%	255	77%	331	-119

Sources: Office for National Statistics, HM Revenue & Customs and MTA calculations

Sales of UK Goods are for products manufactured in the UK. This excludes parts and accessories and is grossed-up to account for small firms not sampled by the survey. For details of trade in cutting tools by type, see table 9.



# TABLE 6 – TRENDS FOR TOOL/WORK-HOLDING EQUIPMENT IN THE UK 2012-2021

(Values in £ million at current prices)

YEAR	SALES OF UK GOODS	EXPORTS	AS A % OF PRODUCTION	IMPORTS	AS A % OF CONSUMPTION	IMPLIED CONSUMPTION	CRUDE TRADE BALANCE
2012	299	116	39%	98	35%	281	+18
2013	254	87	34%	99	37%	266	-11
2014	266	76	29%	108	36%	298	-32
2015	228	67	29%	74	32%	235	-8
2016	245	61	25%	81	31%	265	-20
2017	212	82	39%	74	36%	203	+9
2018	241	82	34%	102	39%	261	-20
2019	299	76	25%	96	30%	319	-20
2020	212	58	27%	79	34%	234	-21
2021	175	75	43%	99	50%	198	-23

Sources: Office for National Statistics, HM Revenue & Customs and MTA calculations

Sales of UK Goods are for products manufactured in the UK. This excludes parts and accessories and is grossed-up to account for small firms not sampled by the survey.



# TABLE 7 - LEADING EXPORT MARKETS FOR CUTTING TOOLS 2019-2021

(by country of destination, values in £ million at current prices)

CC	DUNTRIES	VALUE				
All	Countries	144.0				
Eu	ropean Union	82.8				
1	USA	28.6				
2	Germany	20.8				
3	Netherlands	13.8				
4	Italy	8.8				
5	Irish Republic	7.7				

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2020				
CC	DUNTRIES	VALUE		
All	Countries	130.2		
Eu	ropean Union	74.4		
1	USA	24.6		
2	Germany	21.4		
3	Netherlands	11.8		
4	Irish Republic	9.3		
5	Italy	7.1		

#### 2021

CC	OUNTRIES	VALUE
All	Countries	136.8
Eu	ropean Union	70.8
1	USA	29.6
2	Netherlands	17.3
3	Germany	13.7
4	Italy	10.1
5	Irish Republic	9.3

**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Figures include export of new and used machines



# TABLE 8 - LEADING IMPORT SOURCES FOR CUTTING TOOLS 2019-2021

(by country of origin, values in £ million)

CC	DUNTRIES	VALUE
All	Countries	287.4
Eu	ropean Union	211.2
1	Germany	85.7
2	Netherlands	62.2
3	Belgium	40.0
4	China	34.3
5	USA	23.0

#### 2020

CC	DUNTRIES	VALUE	
All	Countries	225.4	
Eu	ropean Union	158.9	
1	Germany	67.8	
2	Netherlands	39.1	
3	China	33.9	
4	Belgium	30.2	
5	USA	16.9	

#### 2021

CC	UNTRIES	VALUE	
All Countries		255.3	
Eu	ropean Union	166.0	
1	Germany	86.6	
2	China	45.9	
3	Belgium	30.8	
4	Netherlands	30.4	
5	USA	15.8	

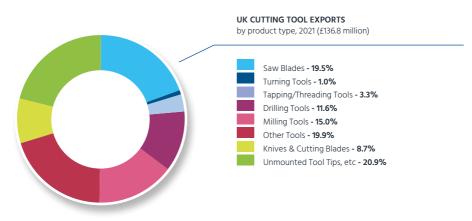
Source: HM Revenue & Customs via www.uktradeinfo.co.uk

Figures include import of new and used equipment

Import figures from countries of the European Union based on data on country of consignment up to 2020.



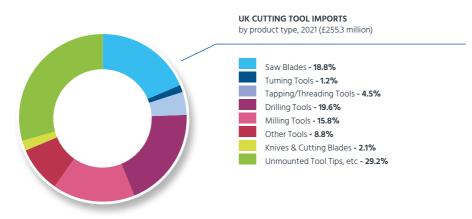
## TABLE 9A - UK EXPORTS OF CUTTING TOOLS BY PRODUCT TYPE IN 2021



**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Calculated by MTA



## TABLE 9B - UK IMPORTS OF CUTTING TOOLS BY PRODUCT TYPE IN 2021



**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Calculated by MTA



### TABLE 10 – LEADING EXPORT MARKETS FOR TOOL/WORK-HOLDING EQUIPMENT 2019-2021

(by country of destination, values in £ million at current prices)

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CC	DUNTRIES	VALUE
All	Countries	75.8
Eu	ropean Union	32.2
1	USA	14.2
2	Germany	9.2
3	China	6.8
4	Japan	6.0
5	France	4.5

#### 2020

202	2020		
CC	DUNTRIES	VALUE	
All Countries		58.0	
Eu	ropean Union	22.6	
1	China	11.7	
2	USA	10.3	
3	Germany	6.5	
4	Italy	3.5	
5	Irish Republic	2.1	

### 2021

CC	DUNTRIES	VALUE
All Countries		75.5
Eu	ropean Union	40.2
1	Germany	17.4
2	USA	8.7
3	China	9.6
4	France	8.3
5	Italy	3.0

Source: HM Revenue & Customs via www.uktradeinfo.co.uk

Figures include export of new and used equipment



### TABLE 11 – LEADING IMPORT SOURCES FOR TOOL/WORK HOLDING EQUIPMENT 2019-2021

(by country of origin, values in £ million)

2019

CC	DUNTRIES	VALUE		
All	Countries	96.0		
Eu	ropean Union	44.5		
1	Germany	23.5		
2	USA	14.4		
3	Japan	13.7		
4	China	10.6		
5	Belgium	8.0		

2020

CC	DUNTRIES	VALUE	
All	l Countries	79.3	
Eu	ropean Union	31.5	
1	Japan	21.9	
2	Germany	15.9	
3	USA	12.1	
4	China	6.1	
5	Belgium	5.5	

2021

CC	UNTRIES	VALUE
All Countries		98.8
Eu	ropean Union	49.9
1	Germany	30.7
2	USA	17.3
3	Japan	11.6
4	China	7.4
5	Belgium	5.6

Source: HM Revenue & Customs via www.uktradeinfo.co.uk

Figures include import of new and used equipment

Import figures from countries of the European Union based on data on country of consignment up to 2020.



# TABLE 12 – TRENDS FOR METROLOGY EQUIPMENT IN THE UK 2012-2021 (Values in £ million at current prices)

YEAR	SALES OF UK GOODS	EXPORTS	AS A % OF PRODUCTION	IMPORTS	AS A % OF CONSUMPTION	IMPLIED CONSUMPTION	CRUDE TRADE BALANCE
2012	989	919	93%	584	89%	654	+335
2013	1020	969	95%	631	93%	682	+338
2014	1157	1026	89%	719	85%	850	+307
2015	1251	1108	89%	690	83%	834	+417
2016	1308	1100	84%	771	79%	980	+328
2017	1043	1236	119%	777	133%	584	+458
2018	1037	1212	117%	805	128%	631	+406
2019	1082	1166	108%	877	111%	793	+289
2020	923	1020	111%	695	116%	597	+325
2021	1031	1269	123%	725	149%	486	+545

**Sources:** Office for National Statistics, HM Revenue & Customs and MTA calculations *Estimates (e) are shown in italics (and see introduction text)* 

Sales of UK Goods are for metrology products manufactured in the UK.

This includes parts and accessories and is grossed-up to account for small firms not sampled by the survey.



# TABLE 13 - LEADING EXPORT MARKETS FOR METROLOGY EQUIPMENT 2019-2021

(by country of destination, values in £ million at current prices)

CC	UNTRIES	VALUE		
All	Countries	1165.8		
Eu	ropean Union	394.5		
1	USA	223.5		
2	Germany	107.0		
3	Hong Kong	91.0		
4	Japan	66.5		
5	China	59.0		

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2020				
CC	DUNTRIES	VALUE		
All	Countries	1020.1		
Eu	ropean Union	299.4		
1	USA	189.6		
2	Hong Kong	108.7		
3	Germany	77.7		
4	Saudi Arabia	59.8		
5	China	55.3		

#### 2021

2021				
CC	DUNTRIES	VALUE		
All	Countries	1269.0		
Eu	ropean Union	439.0		
1	USA	224.6		
2	Hong Kong	158.0		
3	Germany	127.5		
4	Irish Republic	75.4		
5	China	73.4		

**Source:** HM Revenue & Customs via www.uktradeinfo.co.uk Figures include export of new and used equipment



### TABLE 14 – LEADING IMPORT SOURCES FOR METROLOGY EQUIPMENT 2019-2021

(by country of origin, values in £ million)

2019

CC	UNTRIES	VALUE
All	Countries	877.0
Eu	ropean Union	398.6
1	Germany	171.8
2	USA	124.6
3	Japan	52.8
4	China	52.5
5	Mexico	44.6

2020

2020				
CC	DUNTRIES	VALUE		
All Countries 694.6				
Eu	ropean Union	338.6		
1	Germany	125.4		
2	USA	93.6		
3	Japan	49.4		
4	Austria	43.9		
5	China	37.7		

2021

CC	UNTRIES	VALUE		
All	Countries	724.5		
Eu	ropean Union	317.0		
1	Germany	124.7		
2	USA	106.8		
3	Japan	53.6		
4	China	41.5		
5	Austria	36.2		

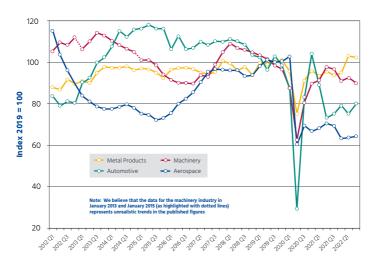
Source: HM Revenue & Customs via www.uktradeinfo.co.uk

Figures include import of new and used equipment

Import figures from countries of the European Union based on data on country of consignment up to 2020.



## TABLE 15 - OUTPUT BY INDUSTRY SECTOR 2012-2022

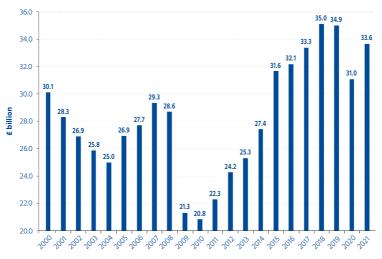


Source: Office for National Statistics



## TABLE 16 - UK MANUFACTURING INVESTMENT 2000-2021

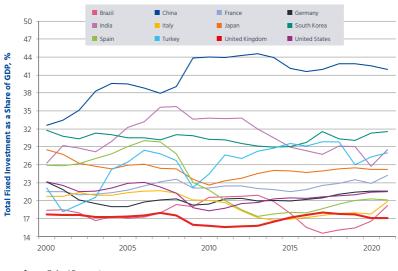
(in £ billion, at 2019 prices, including leased assets)



Source: Office for National Statistics, Statistical Bulletin (series DS4F)



## TABLE 17 - COMPARISON OF INVESTMENT RATIOS 2000-2021



Source: Oxford Economics

The Manufacturing Technologies Association



The Manufacturing Technologies Association
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